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Norms in the Wild How to Diagnose, Measure, and Change Social Norms Cristina Bicchieri. Presents evidence based assessment tools for assessing and intervening on various social behaviors; Illustrates the role of mass media and autonomous "first movers" as the forefront of wide-scale behavioral change

## **Norms in the Wild - Paperback - Cristina Bicchieri ...**

In Norms in the Wild, distinguished philosopher Cristina Bicchieri argues that when it comes to human behavior, social scientists place too much stress on rational deliberation. In fact, she says, many choices occur without much deliberation at all.

## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

Norms in the Wild: How to Diagnose, Measure, and Change Social Norms. The philosopher Cristina Bicchieri here develops her theory of social norms, most recently explained in her 2006 volume The Grammar of Society. Bicchieri challenges many of the fundamental assumptions of the social sciences.

## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

Abstract. Norms in the Wild takes a unique look at social norms, answering questions about diagnosis (how can we tell that a shared practice is a social norm?), measurement (how do we measure

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expectations and preferences?), and change (which tools can we adopt to effect norm change?). The theories developed in the book are brought to life by examining real-life cases of norm creation and abandonment, the rationale behind policy interventions, and how change can be spearheaded by various ...

## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

Cristina Bicchieri's new book *Norms in the Wild* provides an impressive antidote against this worry...To sum up, this is a fascinating book, and everyone interested in social norms and social change should read it. (Ulf Hlobil, Metascience) Cristina Bicchieri (2006) advanced a powerful and well-received account of norms.

## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

Norm change in practice happens through three main ways: a steady drip drip of information and first hand experience that existing norms need to change (eg seeing that breast-fed babies don't die), a 'conversion moment' – critical juncture eg when everyone heads for Tahrir Square and the population loses the fear to speak out and a third, less useful 'subtype model' where people ringfence a norm change by saying 'ah well, it may work for that group, but not for me'.

## **Book Review: Norms in the Wild: How to Diagnose, Measure ...**

*Norms in the Wild: How to Diagnose, Measure, and Change Social Norms*: Author: Cristina Bicchieri: Publisher: Oxford University Press, 2016: ISBN: 0190622075, 9780190622077: Length: 288 pages:...

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## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

Norms in the Wild: How to Diagnose, Measure, and Change Social Norms. Published: March 28, 2017. Cristina Bicchieri, Norms in the Wild: How to Diagnose, Measure, and Change Social Norms, Oxford University Press, 2017, 239pp., \$29.95 (pbk), ISBN 9780190622053. Reviewed by David Henderson, University of Nebraska at Lincoln.

## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

Book review of "Norms in the Wild: How to Diagnose, Measure, and Change Social Norms," by Cristina Bicchieri, Oxford University Press, Oxford, UK (2016), 239 pp., ISBN: 9780190622053

## **(PDF) Review of book "Norms in the Wild: How to Diagnose ...**

Cristina Bicchieri's new book Norms in the Wild provides an impressive antidote against this worry...To sum up, this is a fascinating book, and everyone interested in social norms and social change should read it." --Metascience

## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

(PDF) Norms in the Wild: How to Diagnose, Measure and Change Social Norms, Oxford University Press 2016 | Cristina Bicchieri - Academia.edu Academia.edu is a platform for academics to share research papers.

## **(PDF) Norms in the Wild: How to Diagnose, Measure and ...**

In Norms in the Wild, distinguished philosopher Cristina Bicchieri argues that when it comes to human

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behavior, social scientists place too much stress on rational deliberation. In fact, she says, many choices occur without much deliberation at all.

## **Norms in the Wild: Amazon.co.uk: Bicchieri, Cristina ...**

Oxford University Press USA ( 2017 ) Authors. Cristina Bicchieri. University of Pennsylvania. Abstract. In Norms in the Wild, distinguished philosopher Cristina Bicchieri argues that when it comes to human behavior, social scientists place too much stress on rational deliberation. In fact, she says, many choices occur without much deliberation at all.

## **Cristina Bicchieri, Norms in the Wild: How to Diagnose ...**

Norms in the Wild is the result of such developments, as it stems from her work for the World Bank regarding how undesirable social norms such as female genital cutting or open defecation, should be concretely tackled (that is, modified or suppressed). Indeed, the book's aim is to “avoid the sort of failures that interventions have met in the past.” (105)

## **Cristina Bicchieri, Norms in the Wild. How to Diagnose ...**

PDF | On Jun 1, 2018, Cédric Paternotte published Review of Norms in the Wild (Cristina Bicchieri, 2017) | Find, read and cite all the research you need on ResearchGate

## **(PDF) Review of Norms in the Wild (Cristina Bicchieri, 2017)**

Norms in the Wild: How to Diagnose, Measure, and Change Social Norms: Amazon.es: Bicchieri, Cristina: Libros en idiomas extranjeros

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## **Norms in the Wild: How to Diagnose, Measure, and Change ...**

UNICEF-Mali: Normes sociales liées à Le mariage d'enfants. This report aims to analyze social norms related to child marriage and the eating habits of children under the age of 2 in the Sikasso and Kayes regions. The results of the study will enable UNICEF to better inform its chapters and Mali to better understand the socio-cultural dynamics that hinder the change of gender in relation to child marriage, exclusive breastfeeding and complementary feeding.

## **Literature | Social Norms Group: University of Pennsylvania**

Read "Norms in the Wild How to Diagnose, Measure, and Change Social Norms" by Cristina Bicchieri available from Rakuten Kobo. The philosopher Cristina Bicchieri here develops her theory of social norms, most recently explained in her 2006 volume ...

In Norms in the Wild, distinguished philosopher Cristina Bicchieri argues that when it comes to human behavior, social scientists place too much stress on rational deliberation. In fact, she says, many choices occur without much deliberation at all. Two people passing in a corridor automatically negotiate their shared space; cars at an intersection obey traffic signals; we choose clothing based on our instincts for what is considered appropriate. Bicchieri's theory of social norms accounts for these automatic components of coordination, where individuals react automatically to cues that focus their attention on what the norm is in that situation. Social norms thus act as rules for making choices in a social world

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where people expect others - often unconsciously - to follow the same rule. Some norms enable seamless social co-operation, while others are less beneficial to human flourishing. Bicchieri is famous for her interdisciplinary work on game theory and most recently her work on social norms, and *Norms in the Wild* represents her latest challenge to many of the fundamental assumptions of the social sciences. Bicchieri's work has broad implications not only for understanding human behavior, but for changing it for better outcomes. People have a strongly conditioned preference for following social norms, but that also means that manipulating their expectations can cause major behavioral changes. Bicchieri has been working recently with UNICEF and other NGO's to explore the applicability of her views to issues of human rights around the world. Is it possible to change social expectations around forced marriage, genital mutilations, and public health practices like vaccinations and sanitation? If so, how? What tools might we use? This short book explores how social norms work, and how changing them - changing preferences, beliefs, and especially social expectations - can potentially improve lives all around the world. It will appeal to an unusually broad range of readers including philosophers, psychologists and others in behavioral sciences, and anyone involved in public policy or at NGOs.

The philosopher Cristina Bicchieri here develops her theory of social norms, most recently explained in her 2006 volume *The Grammar of Society*. Bicchieri challenges many of the fundamental assumptions of the social sciences. She argues that when it comes to human behavior, social scientists place too much stress on rational deliberation. In fact, many choices occur without much deliberation at all. Bicchieri's theory accounts for these automatic components of behavior, where individuals react automatically to cues--those cues often pointing to the social norms that govern our choices in a social world. Bicchieri's work has broad implications not only for understanding human behavior, but for changing it for better

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outcomes. People have a strong conditional preference for following social norms, but that also means manipulating those norms (and the underlying social expectations) can produce beneficial behavioral changes. Bicchieri's recent work with UNICEF has explored the applicability of her views to issues of human rights and well-being. Is it possible to change social expectations around forced marriage, genital mutilations, and public health practices like vaccinations and sanitation? If so, how? What tools might we use? This short book explores how social norms work, and how changing them--changing preferences, beliefs, and especially social expectations--can potentially improve lives all around the world.

**NEW YORK TIMES BESTSELLER** • “Driving, wild and hilarious” (The Washington Post), here is the incredible “memoir” of the legendary actor, gambler, raconteur, and Saturday Night Live veteran. When Norm Macdonald, one of the greatest stand-up comics of all time, was approached to write a celebrity memoir, he flatly refused, calling the genre “one step below instruction manuals.” Norm then promptly took a two-year hiatus from stand-up comedy to live on a farm in northern Canada. When he emerged he had under his arm a manuscript, a genre-smashing book about comedy, tragedy, love, loss, war, and redemption. When asked if this was the celebrity memoir, Norm replied, “Call it anything you damn like.”

Krakauer’s page-turning bestseller explores a famed missing person mystery while unraveling the larger riddles it holds: the profound pull of the American wilderness on our imagination; the allure of high-risk activities to young men of a certain cast of mind; the complex, charged bond between fathers and sons. “Terrifying... Eloquent... A heart-rending drama of human yearning.” —New York Times In April 1992 a



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young man from a well-to-do family hitchhiked to Alaska and walked alone into the wilderness north of Mt. McKinley. He had given \$25,000 in savings to charity, abandoned his car and most of his possessions, burned all the cash in his wallet, and invented a new life for himself. Four months later, his decomposed body was found by a moose hunter. How Christopher Johnson McCandless came to die is the unforgettable story of *Into the Wild*. Immediately after graduating from college in 1991, McCandless had roamed through the West and Southwest on a vision quest like those made by his heroes Jack London and John Muir. In the Mojave Desert he abandoned his car, stripped it of its license plates, and burned all of his cash. He would give himself a new name, Alexander Supertramp, and, unencumbered by money and belongings, he would be free to wallow in the raw, unfiltered experiences that nature presented. Craving a blank spot on the map, McCandless simply threw the maps away. Leaving behind his desperate parents and sister, he vanished into the wild. Jon Krakauer constructs a clarifying prism through which he reassembles the disquieting facts of McCandless's short life. Admitting an interest that borders on obsession, he searches for the clues to the drives and desires that propelled McCandless. When McCandless's innocent mistakes turn out to be irreversible and fatal, he becomes the stuff of tabloid headlines and is dismissed for his naiveté, pretensions, and hubris. He is said to have had a death wish but wanting to die is a very different thing from being compelled to look over the edge. Krakauer brings McCandless's uncompromising pilgrimage out of the shadows, and the peril, adversity, and renunciation sought by this enigmatic young man are illuminated with a rare understanding--and not an ounce of sentimentality. Mesmerizing, heartbreaking, *Into the Wild* is a tour de force. The power and luminosity of Jon Krakauer's storytelling blaze through every page.

. This major new book will be of particular interest not only to philosophers but to decision theorists,

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political scientists, economists, and researchers in artificial intelligence.

A NEW YORK TIMES NOTABLE BOOK OF 2020 "In this superbly articulate cri de coeur, Safina gives us a new way of looking at the natural world that is radically different."—The Washington Post  
New York Times bestselling author Carl Safina brings readers close to three non-human cultures—what they do, why they do it, and how life is for them. A New York Times Notable Books of 2020 Some believe that culture is strictly a human phenomenon. But this book reveals cultures of other-than-human beings in some of Earth's remaining wild places. It shows how if you're a sperm whale, a scarlet macaw, or a chimpanzee, you too come to understand yourself as an individual within a particular community that does things in specific ways, that has traditions. Alongside genes, culture is a second form of inheritance, passed through generations as pools of learned knowledge. As situations change, social learning—culture—allows behaviors to adjust much faster than genes can adapt. *Becoming Wild* brings readers into intimate proximity with various nonhuman individuals in their free-living communities. It presents a revelatory account of how animals function beyond our usual view. Safina shows that for non-humans and humans alike, culture comprises the answers to the question, "How do we live here?" It unites individuals within a group identity. But cultural groups often seek to avoid, or even be hostile toward, other factions. By showing that this is true across species, Safina illuminates why human cultural tensions remain maddeningly intractable despite the arbitrariness of many of our differences. *Becoming Wild* takes readers behind the curtain of life on Earth, to witness from a new vantage point the most world-saving of perceptions: how we are all connected.

The history of the Black Sea as a source of Mediterranean slaves stretches from ancient Greek colonies

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to human trafficking networks in the present day. At its height during the fourteenth and early fifteenth centuries, the Black Sea slave trade was not the sole source of Mediterranean slaves; Genoese, Venetian, and Egyptian merchants bought captives taken in conflicts throughout the region, from North Africa, sub-Saharan Africa, the Balkans, and the Aegean Sea. Yet the trade in Black Sea slaves provided merchants with profit and prestige; states with military recruits, tax revenue, and diplomatic influence; and households with the service of women, men, and children. Even though Genoa, Venice, and the Mamluk sultanate of Egypt and Greater Syria were the three most important strands in the web of the Black Sea slave trade, they have rarely been studied together. Examining Latin and Arabic sources in tandem, Hannah Barker shows that Christian and Muslim inhabitants of the Mediterranean shared a set of assumptions and practices that amounted to a common culture of slavery. Indeed, the Genoese, Venetian, and Mamluk slave trades were thoroughly entangled, with wide-ranging effects. Genoese and Venetian disruption of the Mamluk trade led to reprisals against Italian merchants living in Mamluk cities, while their participation in the trade led to scathing criticism by supporters of the crusade movement who demanded commercial powers use their leverage to weaken the force of Islam. Reading notarial registers, tax records, law, merchants' accounts, travelers' tales and letters, sermons, slave-buying manuals, and literary works as well as treaties governing the slave trade and crusade propaganda, Barker gives a rich picture of the context in which merchants traded and enslaved people met their fate.

Norms are a pervasive yet mysterious feature of social life. In *Explaining Norms*, four philosophers and social scientists team up to grapple with some of the many mysteries, offering a comprehensive account of norms: what they are; how and why they emerge, persist and change; and how they work. Norms, they argue, should be understood in non-reductive terms as clusters of normative attitudes that serve the

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function of making us accountable to one another—with the different kinds of norms (legal, moral, and social norms) differing in virtue of being constituted by different kinds of normative attitudes that serve to make us accountable in different ways. Explanations of and by norms should be seen as thoroughly pluralist in character. Explanations of norms should appeal to the ways that norms help us to pursue projects and goals, individually and collectively, as well as to enable us to constitute social meanings. Explanations by norms should recognise the multiplicity of ways in which norms may bear upon the actions we perform, the attitudes we form and the modes of deliberation in which we engage: following, merely conforming with, and even breaching norms. While advancing novel and distinctive positions on all of these topics, *Explaining Norms* will also serve as a sourcebook with a rich array of arguments and illustrations for others to reassemble in ways of their own choosing.

In *The Grammar of Society*, first published in 2006, Cristina Bicchieri examines social norms, such as fairness, cooperation, and reciprocity, in an effort to understand their nature and dynamics, the expectations that they generate, and how they evolve and change. Drawing on several intellectual traditions and methods, including those of social psychology, experimental economics and evolutionary game theory, Bicchieri provides an integrated account of how social norms emerge, why and when we follow them, and the situations where we are most likely to focus on relevant norms. Examining the existence and survival of inefficient norms, she demonstrates how norms evolve in ways that depend upon the psychological dispositions of the individual and how such dispositions may impair social efficiency. By contrast, she also shows how certain psychological propensities may naturally lead individuals to evolve fairness norms that closely resemble those we follow in most modern societies.

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We often enjoy the benefits of connecting with nearby, domesticated nature -- a city park, a backyard garden. But this book makes the provocative case for the necessity of connecting with wild nature -- untamed, unmanaged, not encompassed, self-organizing, and unencumbered and unmediated by technological artifice. We can love the wild. We can fear it. We are strengthened and nurtured by it. As a species, we came of age in a natural world far wilder than today's, and much of the need for wildness still exists within us, body and mind. *The Rediscovery of the Wild* considers ways to engage with the wild, protect it, and recover it -- for our psychological and physical well-being and to flourish as a species. The contributors offer a range of perspectives on the wild, discussing such topics as the evolutionary underpinnings of our need for the wild; the wild within, including the primal passions of sexuality and aggression; birding as a portal to wildness; children's fascination with wild animals; wildness and psychological healing; the shifting baseline of what we consider wild; and the true work of conservation. The hardcover edition does not include a dust jacket.

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